



# CIC Report

1st April 2017 – 31st March 2018



An annual report detailing the activities of the Community Interest Company, YES Energy Solutions.

YES Energy Solutions is the trading name of Yorkshire Energy Services CIC.

Say YES to lower energy bills



## Foreword

### *A team and delivery to be proud of*

This financial year has seen a continuation of the change at YES Energy Solutions, which began last year. We've had a sustained and significant growth spurt, resulting in almost a doubling of our workforce, bringing in a host of new and experienced professionals to our already well-established teams.

We now have the robust, scalable company structure ideally suited to our evolving and sustainable approach to developing and delivering supportive projects for a diverse range of Clients across a range of sectors. The growth has allowed us to expand the extent of the exceptional service we deliver to the energy vulnerable.

Throughout the 2017-18 financial year, we have maintained our strategic focus on prioritising the development of our collaborative partnerships with organisations who share our mission: to reduce CO<sub>2</sub>, alleviate fuel poverty and make a real difference to vulnerable residents in communities across the length and breadth of Great Britain.

We've worked on an increasing number of collaborations, engaging in partnership with 19 different local authorities to deliver affordable warmth programmes over the course of the year.

Through our willingness to share our detailed and extensive expertise, we've been able to assist many local authorities in achieving their HECA objectives. This has included helping Councils' create their own Statement of Intent to target the eligibility criteria for ECO funding, making the contributions for energy efficiency more accessible for a larger pool of vulnerable householders. We've also worked tirelessly to help local authorities secure Warm Homes Funding to supplement their existing funding and implement targeted central heating systems in some of the country's most deprived communities.

Our installer network has continued to thrive, and over the course of the year we have funded 46 SME contractors, installing over 5,000 energy saving measures in homes throughout Great Britain.

The new financial year will present some significant changes to the sector, but we will wholeheartedly engage with them, driving on with our mission to make energy more sustainably affordable to the vulnerable and disadvantaged in our communities. The move from ECO2T to ECO3 in October 2018 will bring some upheaval, and while there will be some uncertainty, we remain positive and upbeat, ready for the new challenge and the opportunities it will bring.

A handwritten signature in black ink, reading 'Duncan McCombie'.

**Duncan McCombie**  
Chief Executive of YES Energy Solutions



**T: 01422 880100**  
[www.yesenergysolutions.co.uk](http://www.yesenergysolutions.co.uk)

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## Part 1 – General description of the company's activity and impact

### Company Background

YES Energy Solutions is a Community Interest Company, committed to alleviating fuel poverty and reducing the effects of global warming. Our mission is to reduce CO<sub>2</sub> emissions, whilst helping those in fuel poverty live in homes they can afford to heat. This is achieved through our extensive and innovative partnerships, funding facilities and passion for the work we do.

Established in 2000 by Kirklees Council to fulfil their environmental commitments, YES Energy Solutions became an independent Community Interest Company in 2009, achieving extensive recognition through the delivery of a multitude of award winning energy saving initiatives across the country.

We continue to deliver projects on behalf of local authorities, housing associations and community groups, with expertise to cover key areas from project management to funding and from energy efficiency advice to installations. As an award winning funding provider, our critical work has also helped obligated energy retail businesses fulfil their ECO targets.

YES Energy Solutions help facilitate home insulation improvements, heating upgrades and renewable energy technologies, whilst helping residents reduce their fuel bills, capitalise on the latest funding opportunities and keep warm for less.

### Our Values

Our work is centered on our strong social values which put our customers at the heart of everything we do:

#### be GREEN

Always consider the environment, think sustainably and act sustainably.

#### be GRACIOUS

Treat everyone the way we would want to be treated.

#### be GREAT

Act with honesty and integrity and always put the customer first.



## A year of growth

Some great things have happened in the 2017-18 financial year.

We've expanded our workforce by nearly 50%, developed a broad range of new partnerships and delivered a multitude of effective energy saving schemes whilst picking up awards on the way which celebrate the quality of our delivery and teams.

All of this activity has helped us to continue to achieve our company mission - to reduce CO<sub>2</sub> and alleviate fuel poverty.

47,935,594	Lifetime fuel bill savings (£) achieved
85,106	Lifetime tonnes of CO <sub>2</sub> saved
5,038	Energy saving installations completed
4,797	Homes improved
323	Householders validated for gas connection grants
46	SME installers funded
42	ECO funding contracts fulfilled
24	New staff employed
19	Local authorities supported
14	Energy presentations performed
12	Energy saving schemes delivered
5	Energy company partnerships
4	Industry awards won

Through the development of pioneering projects and installer collaborations, thousands of homes have been transformed, helping a host of vulnerable householders reduce their fuel bills and improve their quality of life - now and for the future.

### Testimonial

*"YES Energy Solutions are a pleasure to work with. There is always someone on hand to help with any queries and their submission and payment process is one of the most structured and reliable within the ECO industry. This is essential for small install companies like ourselves wanting to increase volume and growth. We regularly do and will continue to recommend YES Energy solutions to any of our installation partners looking for a solid, trustworthy funder to work with. "*

Richard Moule, All Seasons





## Topping the charts

It's been a busy year for industry awards, and we've added another four to our collection.

We were delighted to be named 'Funding Provider of the Year' at the 2017 National Energy Efficiency and Healthy Homes Awards, recognising our expertise in ECO funding delivery and support. The award was presented to us in Birmingham by Sir Lenny Henry, alongside our special commendation in the 'Project Management Company of the Year' category.

Our Park Home Insulation Scheme with North Lincolnshire Council was named 'Best Housing, Regeneration or New Build Initiative' at the 2017 APSE Service Awards, a prestigious event for Local Authorities run by the Association for Public Service Excellence.

On top of this YES Energy Solutions was named 'Green Champion of the Year' at the 2017 Halifax Business Awards, after being recognised for our commitment to sustainability and action on Climate Change at both a local and national level.

To round the financial year off nicely, we also topped the charts at the 2018 West Midlands Energy Efficiency Awards winning 'Regional Large Scale Project (>250k) of the Year.'

The award came for our targeted external wall insulation scheme with Redditch Borough Council, SFP Contracts and JUB Systems UK, which transformed over 200 homes across the Redditch area.

[Find out more about our recent awards](#)

## Passing on knowledge

At YES Energy Solutions, we are always keen to share our knowledge, experience and ambitious ideas to help more people save energy and money.

During the 2017-18 financial year we attended and spoke at numerous industry events, meetings and seminars. This helped us connect with a range of stakeholders to share ideas and explore the latest policy changes.

One of the main changes to the ECO programme is the opportunity for local authorities to define their own qualifying criteria through the Flexible Eligibility funding route. Councils' can set out their own validation process in a Statement of Intent and use this to support vulnerable residents that fall shy of the standard eligibility threshold.

We have helped a number of local authorities explore Flexible Eligibility. In fact we were fundamental in helping Ryedale District Council pull together their own Statement of Intent which has now been adopted by three other partner authorities.



## ECO delivery

YES Energy Solutions is one of the industry's leading funding providers and have been helping energy companies achieve their environmental obligations since our inception.

From the birth of the Government's Energy Company Obligation (ECO) in 2013, we have been at the forefront of delivery, securing funding contracts with major energy companies and nurturing the development of hundreds of SME installers, mostly local businesses working in the local community where the benefits are delivered.

The 2017-18 financial year has been no different, and we have continued to grow our funding facilities and installer network. Over the course of the year we completed 42 ECO funding delivery contracts with five energy companies which improved the energy efficiency of 4,797 properties across Great Britain.

Our ECO delivery was recognised nationally at the industry's largest awards ceremony – the National Energy Efficiency and Healthy Homes Awards, where we were named 'Funding Provider of the Year.'

### Through our ECO delivery:

- ✓ 4,797 homes improved
- ✓ 5,038 energy saving measures installed nationally
- ✓ 3,616 insulation measures installed
- ✓ 1,422 heating measures installed

### What is ECO?

ECO is a Government scheme which requires energy companies with over 250,000 domestic customers, who provide more than 400GW hours of electricity or more than 2,000GW hours of gas, to fund energy saving measures in qualifying homes throughout Great Britain. During 2017/18 the scheme was split in to two strands:

- CERO (Carbon Emissions Reduction Obligation) – the ECO strand designed to fund insulation measures that reduce CO<sub>2</sub>. Available to all householders.
- HHCRO (Home Heating Cost Reduction Obligation) – the ECO strand designed to fund heating and insulation measures in homes occupied by low income and vulnerable householders. Qualifying criteria

We've saved  
our customers  
**£214,958\***  
per day on  
fuel bills!

\*Based on LTS over the 223 days in the working year period.



## Results to be proud of

The energy saving improvements funded via our HHCR0 contracts have achieved £47,935,594 in lifetime fuel bill savings. Whereas our CERO contracts have saved 85,106 lifetime tonnes of CO<sub>2</sub> – that's enough to fill Wembley arena to capacity 100 times.

Over the 2017-18 financial year, YES Energy Solutions helped 46 SME installers access ECO funding for installations. We also provided access to match funding for 10 council backed area based energy efficiency initiatives.

The success of our ECO delivery has also helped us grow, and our ECO team is now our largest with 15 full time employees.

## Getting the job right, every time

To ensure all of the contractors we fund and support exceed industry standards, YES Energy Solutions employ a dedicated Technical Monitoring Team.

Our experts work across the country conducting pre, mid, and post inspections on a range of installations to ensure Ofgem regulations and health and safety procedures are fully met. Our team inspect between 10-20% of each of our installer's work. If problems are identified, we work with our installers to rectify any errors in a timely fashion. This ensures customers are protected and not inconvenienced and the funding submissions progress without issues.

Over the 2017-18 financial year our team undertook 700 Technical Monitoring inspections, of which 223 were fulfilled in-house. We are delighted to report that due to our collaborative approach to remedial work, we have passed all the quarterly reviews with each of our utility partners.

### Testimonial

*"We have been working with YES Energy Solutions for the last six months.*

*During this time they have enabled us to access ECO funding at a very competitive rate which has helped us boost sales and create new business opportunities."*

*"So far we have been very impressed with their level of support and care and attention, especially the compliance team who are always available to answer our questions about the ECO submission process."*

Lee Tierney, Skylava Solutions Ltd





## Action on reducing the scourge of fuel poverty

YES Energy Solutions has continued to help leading local authorities fight fuel poverty at its source. In the 2017-18 financial year we worked with 19 councils, delivering effective energy saving schemes supporting some of the most vulnerable householders in their local communities.

### West Sussex Affordable Warmth Scheme

In January 2018 YES Energy Solutions was selected to deliver the West Sussex Affordable Warmth Scheme - a district wide energy efficiency programme covering seven local authority areas.

The scheme is designed to help homeowners and private renting tenants save energy and money through fully and part funded energy efficiency measures.

With a strong focus on helping the most vulnerable in society, householders in risk of fuel poverty are offered affordable heating and insulation upgrades, helping reduce fuel bills and improve thermal comfort.

The scheme supports householders in the districts of: Arun, Chichester, Horsham, Crawley, Mid Sussex, Adur and Worthing. YES Energy Solutions managed the whole customer journey, securing ECO funding and installing the measures through local, industry accredited contractors. In some cases, the partner Councils provided match funding to blend with ECO to support installations costs.

[Find out more about the West Sussex Affordable Warmth Scheme.](#)



### SHEEP

YES Energy Solutions joined the South Humber Energy Efficiency Partnership (SHEEP) in February 2017, helping both North Lincolnshire Council and North East Lincolnshire Council drive down fuel poverty throughout their communities.

Having completed a robust procurement exercise, we joined a framework of contractors to receive Council referrals of residents who could benefit from ECO funded installations.

Over the course of the financial year 43 installations took place, helping householders across Scunthorpe, Brigg, Grimsby and Cleethorpes improve the energy efficiency of their homes through boiler replacements, central heating upgrades and insulation.

The success of the SHEEP scheme has led to our involvement in the Councils' Warm Homes Fund programme where we are now helping them install first time central heating systems in 145 properties.

[Find out more about the SHEEP scheme.](#)



## Ryedale Energy Saver Scheme

YES Energy Solutions has continued to deliver the Ryedale Energy Saver Scheme, providing a broad range of energy saving measures to eligible householders. The project was first implemented by Ryedale District Council in January 2017.

Through a blend of Council grants, loans and ECO funding, a multitude of residents have been able to benefit from cosier homes, resulting in warmer and happier householders.

Following a positive response from local residents, the scheme received additional funding, allowing for a 12 month extension into the 2018-19 financial year.

[Find out more about the Ryedale Energy Saver Scheme.](#)

## Warm & Well North Yorkshire

Warm & Well in North Yorkshire is a multi-channel referral programme managed by Citizens Advice Mid-North Yorkshire.

It helps vulnerable householders access a range of support, from energy switching, debt advice and grant applications to fire safety and practical support. The contract is funded by North Yorkshire County Council.

Residents are referred into the scheme by a range of agencies, including seven local authorities, NHS services and local charities, or they can refer themselves. The Warm & Well team then find the most appropriate support for the resident to improve their health, wellbeing and living situation.

YES Energy Solutions joined the partnership in November 2017, offering energy efficiency improvements, funding and advice to vulnerable residents throughout: Craven, Harrogate, Selby, Ryedale, Hambleton, Richmondshire and Scarborough.

[Find out more about the Warm & Well scheme.](#)



**Councillor Luke Ives, Chairman of Ryedale District Council's Policy and Resources Committee, is thrilled with the scheme's continued success:**

*"We are delighted to continue the Ryedale Energy Saver Scheme and help residents cut their fuel bills through a range of energy saving measures."*

*Ryedale is predominately a rural area with a large number of properties off the mains gas network.*

*These households tend to have high energy costs, solid walls and many have ancient heating systems that are expensive to run.*

*Our scheme offers qualifying householders financial support to upgrade their heating facilities and retain heat through insulation improvements."*





## **Doncaster Boilers on Prescription Scheme**

Due to the success of the 2015-2017 Doncaster Central Heating Scheme, which improved the heating facilities of over 200 households, Doncaster Council has continued to work with YES Energy Solutions on its innovative Boilers of Prescription (BoP) programme in 2017/18.

BoP was an integral part of the original scheme and has proved to be an efficient method for identifying vulnerable residents who's health could be greatly improved through A-rated central heating.

Health professionals across Doncaster are working with the Council to help householders with serious respiratory illnesses keep warm and comfortable for less. The project is designed to improve health and wellbeing whilst reducing hospital admissions and reliance on NHS resources.

In many cases ancient apparatus, including coal powered back boilers, storage heaters and inefficient gas fires are replaced with energy efficient alternatives.

[Find out more about the Doncaster Boilers on Prescription Scheme](#)

## **Better Homes Yorkshire**

YES Energy Solutions has joined the contracting network for Better Homes Yorkshire – the largest energy efficiency scheme in the Yorkshire and Humber region. The project is managed by Engie (formally Keepmoat Regeneration) on behalf of a consortium of ten local authority partners in West and North Yorkshire who are part of the Leeds City Region.

Better Homes Yorkshire provides funding for a range of energy saving home improvements in Leeds, Bradford, Kirklees, Calderdale, Barnsley, Wakefield, York, Craven, Harrogate and Selby. Householders with low incomes or those on qualifying state benefits can improve the thermal efficiency of their homes for little or no cost.

YES Energy Solutions joined the scheme in July 2017 to manage a programme of insulation improvements funded through the West Yorkshire Combined Authority. Since we joined the network, we have insulated 31 homes. This scheme continues into the 2018-19 financial year.

[Find out more about the Better Homes Yorkshire Scheme.](#)





## Redditch EWI Scheme

In partnership with Redditch Borough Council, SFP Contracts and JUB Systems UK, YES Energy Solutions completed the second phase of installations on the Redditch EWI Scheme.

Launched in June 2016, the project has given over 200 council properties an extensive energy saving makeover, improving the look and feel of a whole community.

YES Energy Solutions took on all project management responsibilities, liaising with residents, securing ECO funding and reporting on progress. The installations were fulfilled by our accredited installer SFP Contracts. All of the properties had solid walls, which provided very little resistance to escaping heat. This was having a direct impact on residents who were spending disproportionate amounts of their income on their fuel bills, trying to keep warm.

External wall insulation helped to trap heat inside, enabling residents to save energy and turn their heating off sooner, reducing bills. Through the capital secured from the council mixed with our ECO funding, a multitude of residents have benefited from warmer homes that are now cheaper to heat.

Jasbir Sidhu, Senior Contracts Manager at Redditch Borough Council explained:

*"The Redditch EWI scheme has been one of the council's most ambitious regeneration programmes and one of its major success stories. We've not only improved living standards in a historically deprived area, but shown our commitment to reducing carbon emissions whilst helping some of our most vulnerable residents keep warm and healthy."*

*"We have built up a positive and proactive relationship with YES Energy Solutions and look forward to working with them on future energy efficiency initiatives. They have shown dedication and passion for this scheme which is testament to its success and impact on the local community."*

The scheme was praised at the West Midlands Energy Efficiency Awards, coming first place in the 'Regional Large Scale Project (>250k) of the Year' category.

[Find out more about the Redditch EWI Scheme.](#)



**Barry Ashford, 84, was delighted with the difference the insulation has made to his home:**

*"I used to keep the heating on halfway for the majority of the day, but I'm now able to switch it on for an hour and feel the benefits for the rest of the day. It's certainly reduced my bills!"*



## Warm Homes Fund

Launched in the summer of 2017, the Warm Homes Fund is a £150 million programme developed by National Grid and administered by Affordable Warmth Solutions CIC. Local Authorities and Housing Associations can bid for funding to implement targeted central heating schemes that reduce fuel poverty in their areas.

YES Energy Solutions has helped three Local Authorities win Warm Homes Funding during the first bidding round and are currently supporting the delivery of their initiatives.



### North & North East Lincolnshire WHF

North Lincolnshire Council in partnership with North East Lincolnshire Council, secured Warm Homes Funding to deliver an ambitious central heating programme, targeting 145 households.

Launched in November 2017, the scheme helps householders in fuel poverty with no central heating facilities, connect to the gas network and get A-rated boilers, radiators and thermostatic controls installed for no cost. Gas central heating is one of the most economic domestic fuel types, with savings of around £560 a year for those residents switching from electric heating.

Both Councils' committed match funding to work alongside the Warm Homes Fund. Two social housing providers (L&H Homes and Ongo Homes) also joined the partnership and put properties forward for consideration. YES Energy Solutions was selected to manage the delivery of the scheme and install the measures via our network of accredited contractors. An extensive marketing campaign was implemented using targeted datasets to identify eligible householders.

By March 2018, 77 residents were signed up to the scheme with installations continuing into the 2018-19 financial year.

[Find out more about the North & North East Lincolnshire WHF](#)

### Basingstoke and Deane WHF

Basingstoke and Deane Borough Council are committed to driving down fuel poverty in rural communities. They secured Warm Homes Funding to fit 50 non-gas heating measures in homes off the mains gas network.

Vivid Housing Association, who own a number of properties outside of Basingstoke town center, also joined the programme having identified eligible residents who currently rely on old, expensive electric heating.

Having developed a target address list, YES Energy Solutions worked with the council to market the scheme and validate eligible residents. A mixture of air source heat pumps and oil boilers are now being installed, helping vulnerable householders in rural areas access energy efficient central heating for the first time.

We are now working closely with Dakin, one of the leading heat pump manufacturers, to size each heat pump and meet MCS requirements. YES Energy Solutions is continuing to work with Basingstoke and Deane Borough Council to support even more householders into the 2018-19 financial year.

[Find out more about the Basingstoke and Deane WHF](#)

## Tailored advice with benefits

Between June and October 2017, YES Energy Solutions trialled a new collaborative approach to tackling fuel poverty which went beyond the usual benefits of domestic energy efficiency.

Funded by Western Power Distribution and Affordable Warmth Solutions CIC, we managed an advice service helping vulnerable residents across the Midlands access the latest schemes and support channels to help maximise their income and improve their quality of life.

Advice and support ranged from tariff switching to benefit entitlement checks, helping vulnerable residents connect to a range of valuable public services that they may not have been aware of.

Vulnerable residents with a higher dependency on electricity were prioritised, as they are most at risk during any power outages.

The scheme offered opportunities for householders to connect their homes to the mains gas network and join the priority service register to ensure that extra support is always provided during future power cuts.



### Over four months:

412 residents were engaged with and 107 received one or more in-depth assessments.

- 20 Income maximisation advice
- 22 Tariff switching advice
- 105 Energy efficiency advice
- 36 Heating grant advice
- 346 Behaviour change tips

Mrs Shaw was delighted to learn that her daughter was entitled to over £3,000 a year in additional benefits following our advice:

*“My daughter is disabled. I knew that she was entitled to some support but they changed things recently, so it was useful to get the details confirmed.”*

*The lady I spoke to was lovely and very helpful. The call, if anything, helped me double check my understanding of what support was available and what I needed to do to claim. I know that no amount of money will make her disabilities better. But any support offered is always helpful.”*





## Making the switch

More than 4 million homes in the UK are not connected to the mains gas network, despite gas being one of the most economical fuel types for domestic heating and hot water. Many fuel poor households are off grid, relying on old-fashioned and expensive heating facilities.

Where viable, connecting these homes to gas is fundamental to closing the fuel poverty gap. At YES Energy Solutions we recognise the need to work with others to encourage the extension of the gas network to new areas, but understand the challenges this brings.

**In partnership with**



### SGN Help to Heat

Since 2012 YES Energy Solutions has been working in partnership with SGN to help vulnerable householders in Scotland and the South East of England access funding to connect their homes to the mains gas network. SGN, like all major gas network operators, are required to support residents in risk of fuel poverty and provide connection grants where economically viable.

During the 2017 - 18 financial year YES Energy Solutions was SGN's Help to Heat validation partner. We helped identify vulnerable householders which would benefit from having a gas connection and would qualify for funding support. We ran a call centre to support residents, collecting qualifying evidence, confirming funding allocations and giving helpful support and advice.

During the year:

**323 householders were validated for gas connection grants**  
**190 from Scotland**  
**133 from the South East**

Despite being eligible for a gas connection grant, some householders do not progress due to the high upfront costs associated with the installation of a new gas central heating system. To help address this, SGN developed a Central Heating Grant Fund so that the most vulnerable householders do not fall out of the scheme, getting support for the new boiler, pipework and radiators.

The Grant Fund was implemented in August 2017. Where applicable, YES Energy Solutions also provided ECO funding to help reduce installation costs further, making the prospect of gas powered central heating far more accessible to those who would benefit from it the most.

Through the SGN Central Heating Grant Fund, 20 vulnerable residents received funding towards their installation during the 2017/18 financial year.

[Find out more about the SGN Help to Heat Scheme](#)



## Domestic Sales

YES Energy Solutions' in-house sales team also play a critical role in supporting residents in fuel poverty and have helped hundreds of vulnerable householder's access funding for home improvements.

During the 2017-18 financial year, the team facilitated 50 energy saving installations across the wider Yorkshire area.

Feedback from residents has been heart-warming, with many explaining how our products, services and funding facilities have helped improved their lives for the better.



Zenab Nisah, a single mother from Todmorden was delighted with the service YES Energy Solutions provided:

*"Having the new boiler and loft insulation fitted through YES Energy Solutions has taken so much worry away. The work has made such a difference, particularly on reducing my energy bills. The funding also meant that I could spend money on other things in my home, such as replacing my front door to keep draughts out. I was very happy with my experience."*

## Charitable Activity

We love a good fundraiser! This year YES Energy Solutions has supported two charities, raising over £300 for those in real need.

On Fuel Poverty Awareness Day, the whole office took part in a company 'Bake Off' to raise money for National Energy Action (NEA), whose critical work helps influence policy and action on fuel poverty. Staff took to the kitchen to make and sell a broad range of mouthwatering treats with a competition for the best creations. Entries included: M&M cakes, butterfly buns and double chocolate crispy cakes, but it was the goat's cheese and chorizo muffins that came out as the overriding winner!

When Halloween came around, YES Energy Solutions found the perfect opportunity to raise money for the Forget Me Not Children's Hospice who care for children with life shortening conditions. Getting in to the Halloween spirit, our staff sported witches hats and werewolf masks whilst carrying out their daily energy saving duties, all in a bid to raise funds.

*"You have donated an amazing £276.80 to date. Did you know that by doing this you paid for a course of therapy for one family, which includes 10 complementary therapy sessions? I just wanted to say on behalf of everyone here at Forget Me Not, thank you very much."*

**Vicky Wilson**  
**Corporate Fundraiser**  
**Forget Me Not Trust**



## Part 2 – Consultation with stakeholders

### Our Partners

YES Energy Solutions has collaborated with a wide variety of organisations from the public, private and voluntary sectors to meet our social mission: to reduce CO<sub>2</sub> and alleviate fuel poverty.

This has included partnering with influential local authorities and housing associations, working with major energy companies and gas network operators and developing a national network of SME installers.

We communicate with our partners through many methods, via phone, email, web, social media and face to face meetings. We also send all of our stakeholders regular company updates and relevant news relating to changes in the energy efficiency industry.

Here is a list of the organisations that we have worked in partnership with during the 2017 – 18 financial year:

#### Local Authorities

Basingstoke & Deane Borough Council  
Craven District Council  
Derby City Council  
Derbyshire County Council  
Doncaster Council  
Hambleton District Council  
Harrogate Borough Council  
Hastings Borough Council  
Leeds City Council  
North Lincolnshire Council  
North East Lincolnshire Council  
Portsmouth City Council  
Reading Borough Council  
Redditch Borough Council  
Richmondshire District Council  
Ryedale District Council  
Scarborough Borough Council  
Selby District Council  
South Kesteven District Council  
Teignbridge District Council  
Wakefield Council  
Wealden District Council  
West Sussex County Council  
York, City of Council

#### Housing Associations

Housing & Care 21  
Kirklees Neighbourhood Housing  
L&H Homes  
Metropolitan Housing Trust Ltd  
Ongo Homes Limited  
Riverside Housing/The Riverside Group  
Saxon Weald Homes Ltd  
South Yorkshire Housing Association Ltd  
Sutton Housing  
Vivid Housing Ltd  
Walsall Housing Association

#### Other Partner Organisations

All Party Parliamentary Fuel Poverty & Energy  
Efficiency Group  
Association of Public Service Excellence

Better Homes Yorkshire  
Brighton & Hove Energy Services Co-op  
Department for Business, Energy &  
Industrial Strategy  
Department for Work and Pensions  
Derbyshire Healthy Homes  
Easy Green Deal  
Energy Saving Trust  
ENIA  
Green Deal Oversight and Registration Body  
Microgeneration Certification Scheme (MCS)  
Ministry of Defence  
National Energy Action (NEA)  
NEF Partnership  
Ofgem  
Warm & Well – North Yorkshire

#### Commercial Partners

AF Construction Services  
Arktek Group Ltd  
B-ECO-Smart Ltd  
Blue Sky Energy Group Ltd  
British Gas  
CarillionAmey  
Comcat-Group  
DK Hughes Plumbing & Heating Ltd  
Dual Fuel Solutions Ltd  
Eaves Energy Solutions  
Ecogee Ltd  
EcoSave Installations Ltd  
EDF Energy  
Energy Suite Ltd  
E.ON  
Gallaghers  
Gas Compliance Ltd  
Green Deal Centre  
Green Key Installations  
Greenvision Energy  
Haigh Energy Services  
Han Green Solutions Ltd  
High Aims Ltd  
IB Howarth Associates Ltd  
Ideal Boilers  
IG-Nite Power Ltd

Impact Energy Ltd  
Insulation Direct Ltd  
JUB Systems UK Ltd  
Keepwarm Ltd  
LMF Services Ltd  
Miller Pattison  
Mitsubishi Electric  
MPC Energy Ltd  
National Surveys Insulations  
Nationwide ECO Heating Services Ltd  
Next Energy Solutions Ltd  
North West Energy Ltd  
Northern Exports Ltd  
Northern Gas Networks  
NPower  
One Stop Facilities  
OVO Energy  
RamEco Ltd  
Riding Gas Services Ltd  
RMS Energy Solutions Ltd  
Select Boilers  
SFP Contracts Ltd  
SGN  
SHemf Ltd  
Smart Energy Insulations NW Ltd  
Smart Energy West Midlands Ltd  
SPS Envirowall  
SSE plc  
Stroma  
Sustainable Building Services (UK) Ltd  
The Green Deal Factory Ltd  
Thermal Homes Ltd  
Upgrade and Save Ltd  
Urban Renewable Power Ltd  
Wales & West Utilities  
Wallcoatings Ltd  
Warm Services NW Ltd  
West Yorkshire Gas Solutions Ltd  
Worcester Bosch



### Part 3 – Directors’ remuneration

This information is disclosed in the detailed profit and loss account. There were no other transactions or arrangements in connection with the remuneration of directors, or compensation for director’s loss of office, which require to be disclosed.

### Part 4 – Transfers of assets other than for full consideration

None

### Part 5 – Signatory

Signed:



Date: 4/10/2018

Duncan McCombie

Chief Executive

T: 07494 892 835

E: duncan.mccombie@yesenergysolutions.co.uk

Yorkshire Energy Services CIC T/A YES Energy Solutions

Unit 1, Brookwoods Industrial Est.

Burrwood Way, Holywell Green

Halifax, HX4 9BH



T: 01422 880100

[www.yesenergysolutions.co.uk](http://www.yesenergysolutions.co.uk)



Say YES to lower energy bills



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